



Thursday,  
February 19, 2015  
3:00 – 5:00 p.m.

World Trade Center  
Mezzanine Room, Building 2,  
26 SW Salmon, Portland

Registration forms with  
payment must be received by  
the MBA office by February 18  
or the "at the door"  
registration fee will apply.

*This seminar will be worth  
two hours of OSB MCLE  
credit. Two Washington  
MCLE credit can be obtained  
individually. Registrants who  
miss the seminar may request  
the handout materials. Sorry,  
no refunds. Substitutions are  
welcome; non-members may  
be subject to an additional  
fee. Accommodations  
available for persons with  
disabilities; please call in  
advance for arrangements.*

# Preparing Clients for Depositions

As the saying goes, cases are won or lost in deposition. A client's poor performance in a deposition can destroy your case, while an excellent one can devastate your opponent's. The stakes are usually high, and even the most accomplished executive can feel anxiety when being deposed.

**Jeff Pitzer** of Pitzer Law and **Laura Salerno Owens** of Markowitz Herbold PC, will discuss simple, tactical approaches to preparing your client for deposition. These include :

- Structuring pre-deposition meetings with your client
- Explaining the deposition process
- Explaining the goals of the deposition
- Instructing your client on how to be a great witness
- Training your client to understand the meaning of your objections
- Preparing your client for a video deposition

**For more information:** Call Kevin Sali, Kevin Sali LLC at 503.329.3598. For registration questions, call the MBA at 503.222.3275.

Name \_\_\_\_\_

Firm \_\_\_\_\_

Billing Address \_\_\_\_\_

\_\_\_\_\_

Phone \_\_\_\_\_ OSB # \_\_\_\_\_

**Register me for the seminar as indicated:**

- MBA Member \$55.00
- MBA Member at the door \$60.00
- Non-MBA Member \$85.00
- Non-MBA Member at the door \$90.00

**I will not be attending but would like to order:**

- CD ROM / & Handouts (Member) \$55.00
- CD ROM / & Handouts (Non-Member) \$85.00

Send form and payment to:  
**Multnomah Bar Association**  
620 SW 5<sup>th</sup> Ave Ste 1220  
Portland OR 97204  
Fax 503.243.1881 (for credit cards only) Ph 503.222.3275

**Payment Options:**

- Check (enclosed) *or*
- Visa       MasterCard       American Express

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